



VSX 7000s Product Briefing

May 2006



VIDEO

VOICE

DATA

WEB



Overview

- ▶ Product description
- ▶ How it fits in the VSX family
- ▶ Ideal VSX 7000s applications
- ▶ VSX 7000s packaged solutions
- ▶ Key VSX 7000s features
- ▶ VSX Signature Benefits
- ▶ VSX 7000s leadership options
- ▶ Getting connected
- ▶ Competition
- ▶ Summary



Polycom VSX 7000s

- ▶ High quality, versatile group video conferencing for medium to large rooms
- ▶ Incredibly natural imaging using the latest in video technology and standards
- ▶ Embedded speaker and subwoofer included, providing superior audio performance; delivers greater fidelity than TV speakers
- ▶ Connects to any TV or XGA display and is operated by Polycom universal remote
- ▶ Multiple methods of sharing data, videos and pictures with all conference participants





Polycom Video Conferencing Systems

Desktop



PVX

Office



V500

VSX 3000

Conference Room

Entry



VSX 5000

Mainstream



VSX 7000s

Performance



VSX 7000e

VSX 8000

Home Office and Small Businesses/Organizations

Enterprise, Healthcare, Education, Government



VSX 7000s Ideal Applications

- ▶ Medium to large conference rooms, 7-20 people
- ▶ Rooms that have limited space, but require high-quality sound – provided by the subwoofer and built-in speaker
- ▶ Customers that require extra peripherals such as DVD player or second camera
- ▶ Classroom, training facility, manufacturing floor, boardroom



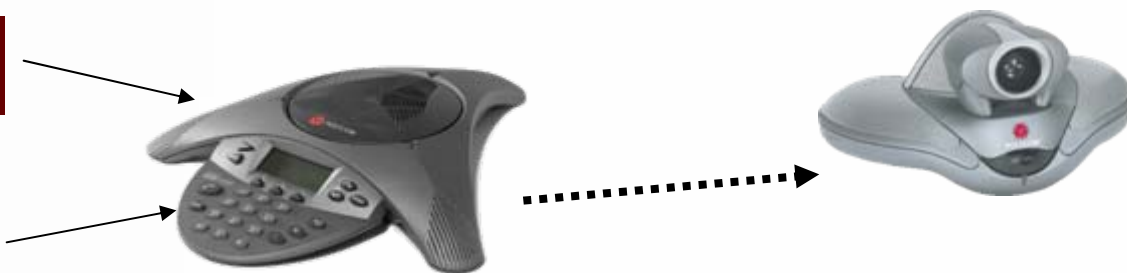


VSX 7000s Packaged Solutions

- ▶ **VSX 7800s Presenter MP:** Includes embedded PTZ camera, robust data sharing capabilities, 4-way internal multipoint bridge
- ▶ **VSX 7400s Presenter:** Includes embedded PTZ camera, robust data sharing capabilities
- ▶ **VSX 7000s:** Includes embedded camera
- ▶ **Add SoundStation VTX 1000 to any of the above bundles for premium audio quality and easy dialing!**

3 microphones for 360 coverage
in rooms up to 20x20

Dial video conferences right from
the conference phone key pad





Key VSX 7000s Features

- ▶ IP data rates up to 2Mbps (H.323 & SIP)
- ▶ ISDN up to QBRI/PRI; V.35 up to 2Mbps
- ▶ Integrated main camera with mechanical pan/tilt/zoom
- ▶ Connect to any TV or XGA display
- ▶ Standard dual monitor support
- ▶ RS-232 for peripherals and control
- ▶ Optimal video with H.264 video and Pro-Motion™ (50/60 fps)
- ▶ Multiple ways to share and show data, including cable-free with People+Content™ IP
- ▶ Security mode including secure web, telnet and FTP
- ▶ Support for H.460 NAT/Firewall traversal



VSX Signature Benefits



- ▶ SIP support - data rates up to 2Mbps
- ▶ Crystal clear sound with Siren™14 (G.722.1 Annex C)
- ▶ Voice clarity during simultaneous conversations with Polycom StereoSurround™
- ▶ Incredible video with Polycom Pro-Motion™ (50/60 fps)
- ▶ The industry's best QoS over IP networks with iPriority™
- ▶ Excellent room coverage using the Polycom Microphone Array with multiple microphones for true 360° coverage
- ▶ Common user experience and system tools (supported in 15 languages)
- ▶ Secure calling anytime with embedded AES encryption



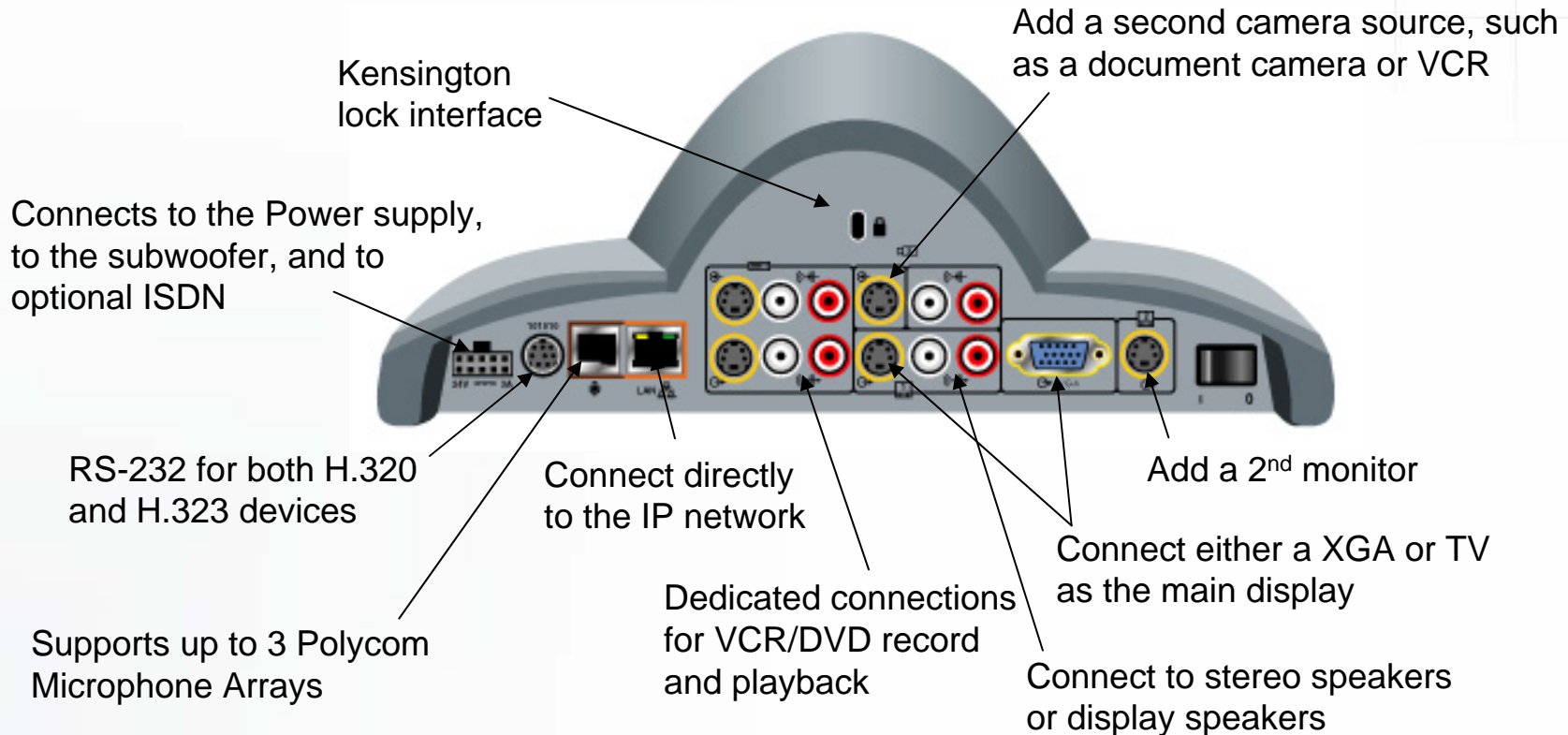
VSX 7000s Leadership Options

- ▶ **SoundStation™ VTX 1000 integration** – provides simplified dialing direct from the conference phone, eliminates clutter of mics and wires and provides enhanced audio capture
- ▶ **People+Content™ IP** – Share PC content cable free with the conference participants – no need to connect your PC to the VSX – even works for audio add participants! Always shows the people and the data simultaneously.
- ▶ **Visual Concert VSX™** – attach a laptop to the VSX to share PC content
- ▶ **MPPlus** – 4-way internal MCU including cascading, audio transcoding and mixed multipoint (IP and ISDN)
- ▶ **Multiple network interfaces** – easily add ISDN/PRI/V.35
- ▶ **Ceiling microphone** – no wires on the table or floor, room coverage up to 20x20, and can be daisy-chained for larger meeting spaces
- ▶ **Conference Room Solutions** – choose the cart and display that best fits your meeting needs



Getting Connected

The VSX 7000s is easy to set up, configure, includes dual monitor capability, single monitor XGA support, multiple options for adding peripherals, and optional QBRI/PRI connectivity.





VSX 7000s Competition

	Polycom VSX 7000s	Sony PCS-1	Tandberg 880	Aethra Vega Star
IP data rate	Up to 2M	Up to 2M	Up to 1.1M	Up to 2M
ISDN data rate	Optional 4 BRI	Optional 6 BRI	Optional 3 BRI	Optional 6 BRI
14kHz+ audio	✓			
Dual channel audio	StereoSurround		✓	
H.264 video	✓	✓	✓	✓
50/60 fields video	Pro-Motion	✓	NaturalVideo	
Embedded MCU	Optional 4 site	Optional 6 site	Optional 6 site	Optional 5 site
VTX 1000 integration	✓			
People+Content IP	✓			
Dual monitor	✓	✓	✓	✓



VSX 7000s Summary

- ▶ Mainstream conferencing for high quality audio and video performance in medium to large meeting rooms
- ▶ Delivers the ultimate video conferencing experience with VSX signature benefits and leadership options
- ▶ Customize with various options to fit your unique conferencing requirements
- ▶ Part of the award-winning VSX family of products
- ▶ Outperforms the competition



Thank you!



VIDEO

VOICE

DATA

WEB